

Message Text

UNCLASSIFIED

PAGE 01 MOSCOW 14537 042345Z
ACTION EUR-12

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-----046513 051130Z /13

R 041910Z OCT 77
FM AMEMBASSY MOSCOW
TO SECSTATE WASHDC 2965
USDOC WASHDC
INNO RUFHEB/AMEMBASSY BERLIN 66
AMEMBASSY BUCHAREST
AMEMBASSY BUDAPEST
AMEMBASSY PRAGUE
AMEMBASSY SOFIA POUCH
AMEMBASSY WARSAW

UNCLAS MOSCOW 14537

USDOC FOR BEWT/OEWTD (LENZ)

E.O. 11652: N/A
TAGS: EEWT, UR
SUBJECT: BEWT STUDY ON SOVIET/EE EXPORT CAPABILITIES TO IW

REF: (A) STATE 198163, (B) STATE 102903

1. SUBJECT STUDY PROVIDES EXCELLENT OVERVIEW OF RECENT
SOVIET HISTORY IN EXPORTING TO MAJOR INDUSTRIALIZED COUNTRIES
IN WEST. ALTHOUGH AUTHORS AVOID MAKING FIRM PREDICTIONS
AS TO WHAT THESE FIGURES MAY MEAN FOR FUTURE SOVIET EXPORT
POSSIBILITIES, NOTORIOUSLY SLOW RATE OF CHANGE IN SOVIET
DOMESTIC PRODUCTION SCHEDULES VIRTUALLY DISTATES A
CO
TINUATION OF MOST STATISTICAL TRENDS HIGHLIGHTED IN
REPORT, THUS MAKING ITS CONCLUSIONS VALID TOOLS FOR REALISTICALLY
ASSESSING THE FUTURE. IT MIGHT BEWELL, HOWEVER, IN FUTURE
STUDIES OF THIS TOPIC TO ATTEMPT ACLOSER ANALYSIS
OF SOVIETS EXPORTS ON MICRO-LEVEL TO ENHANCE ITS VALUE
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AS A MARKETRESEARCH TOOL.

2. SINCE WE LACK BROAD STATISTICAL BASE AVAILABLE IN
COMMERCE UPON WHICH STUDY WAS BASED, WE WILL CONFINE
OUR COMME
TS TO TWO SMALLQUIBBLES:

-- ON PAGE U-3, TABLE 2, FIGURE USED FOR 1975
EXPORTS OF CRUDE MATERIALS, INEDIBLE, EXCEPT FUELS,
APPEARS TO BE WRONG. WE SUSPECT THAT PERCENTAGE
COLUMN SHOULD BE CHANGED TO READ 24.5 PERCENT,
VICE 4.5 PERCENT, IF ABSOLUTE FIGURE OF \$1,748.00
IS CORRECT.

--ON PAGE U-10, LAST PARAGRAPH, SIXTH LINE, WE
SUGGEST FOLLOWING CHANGE IN WORDING: FROM "...IN
PETROLEUM EXPORTS, WHICH WILL NOT RPT NOT BE
COMPENSATED FOR..." TO "...IN PETROLEUM
EXPORTS, WHICH WILL ONLY IN PART BE COMPENSATED
FOR...".

3. EMBASSY REGRETS DELAY IN SUBMITTING ABOVE COMMENTS.
MATLOCK

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
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Current Classification: UNCLASSIFIED
Concepts: EXPORTS, EAST WEST TRADE, INDUSTRIALIZED NATIONS, STUDIES
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Copy: SINGLE
Sent Date: 04-Oct-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
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From: MOSCOW
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